

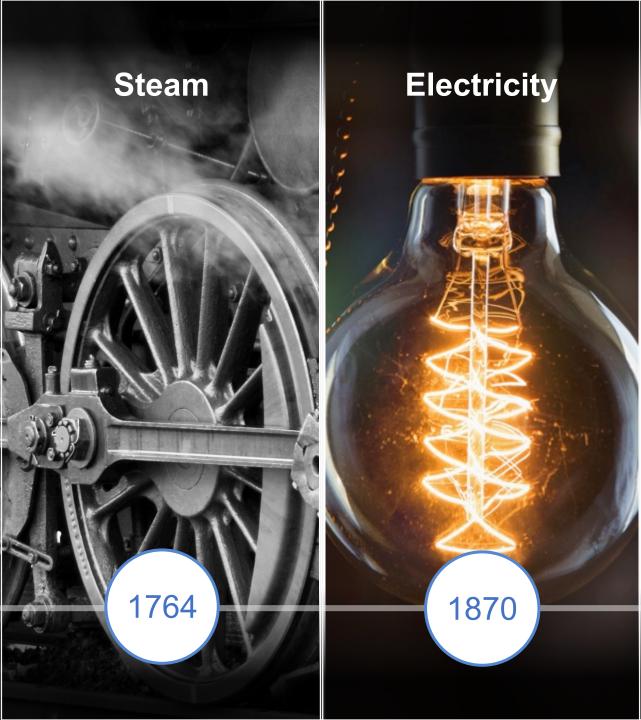


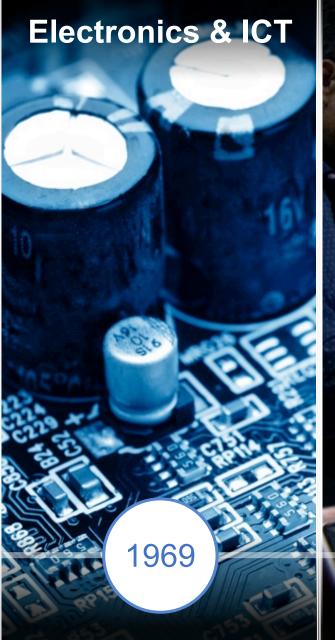
## EMPOWER YOU THE WORLD HAS CHANGED

### HANS BOS

National Technology Officer, Microsoft Red Hat Forum The Netherlands 2017-10-10





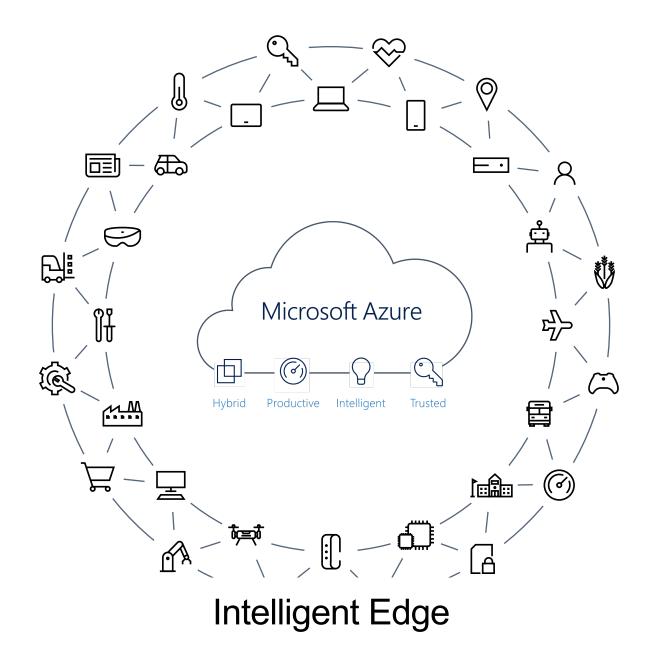


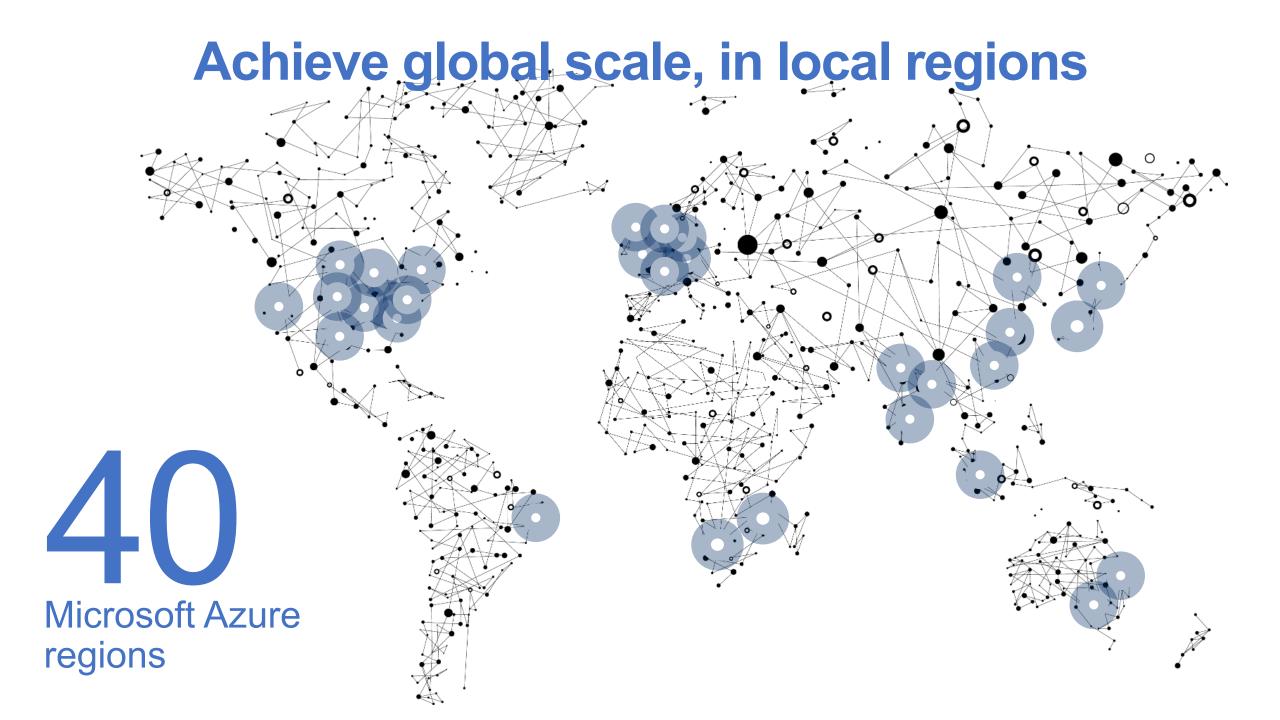






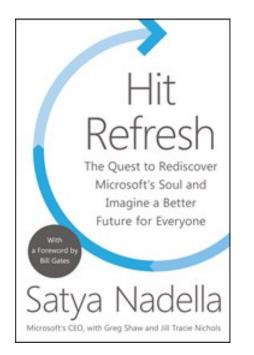






### **Comply with industry and regional requirements**

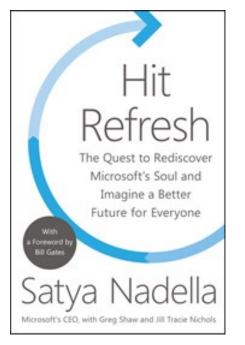




"On one trip to the Bay Area, we met with several startups. It became clear that we needed to support the Linux operating system, and we had already taken some rudimentary steps toward that with Azure. But as Scott Guthrie and our team walked out of those meetings that day, it was certain that we needed to make first-class support for Linux in Azure. We made that decision by the time we got to the parking lot."

Nadella, Satya *Hit Refresh: The Quest to Rediscover Microsoft's Soul and Imagine a Better Future for Everyone* 

Applications	WORDPRESS COPENSHIFT CLOUD FOUNDRY
DevOps	CHEF ANSIBLE CO ADDE CO
Frameworks	Next nodees deputhon
Databases & middleware	Cioudera: Ask Bigger Questions Hortonworks Hortonworks
Containers	docker & DC/DS Core OS kubernetes
Infrastructure	🔅 DC/OS 🧠 redhat. 🜔 consensys 🔅 ubuntu® 🐧 🕂 docker 🧉 FreeBSD,



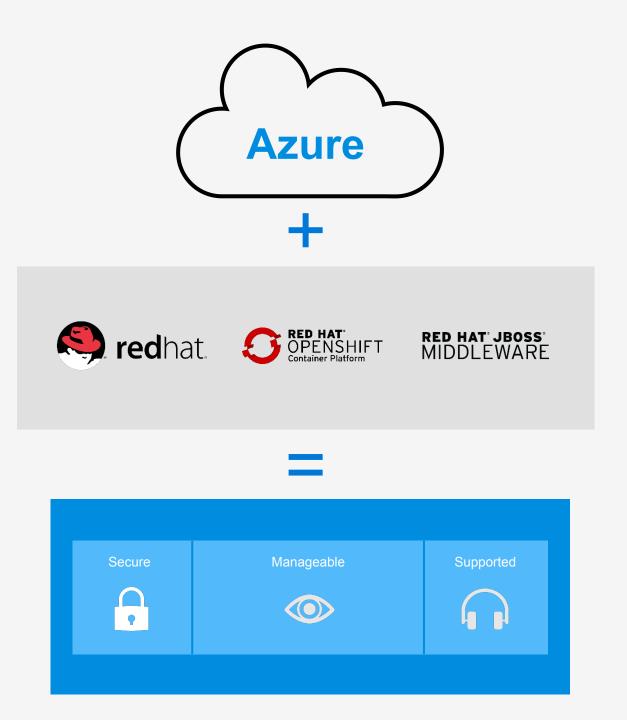
"And we're working with Red Hat, a Linux platform that competes with Windows, **so that enterprises built on Red Hat can use our Azure cloud to scale up** globally by taking advantage of investments we've made in local data centers around the world."

Nadella, Satya Hit Refresh: The Quest to Rediscover Microsoft's Soul and Imagine a Better Future for Everyone Red Hat solutions are available natively to Microsoft Azure customers Breaks down barriers and limitations allowing businesses to take advantage of greater speed, scale and cost benefits.

Integrated enterprise-grade support spanning hybrid environments delivers an end-to-end enterprise support experience for customers using Red Hat offerings on Microsoft Azure, deeper and richer than any other public cloud offering.

Broad portfolio collaboration including SQL Server and .NET across Red Hat offerings, including OpenShift Container Platform and Red Hat Enterprise Linux.

Helps enable unified workload management across hybrid cloud deployments.



- Insights and analytics
- Identity management
- Threat detection
- Tool/skill reuse
- Portability
- Disaster recovery
- Integrated support
- Global reach

## Integrated support

In-portal customer experience for PAYG deployments

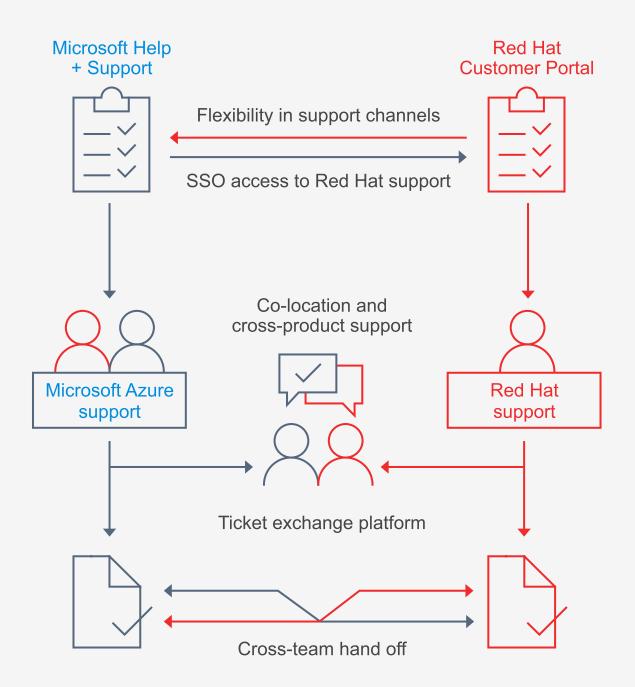
Co-located support with Red Hat on-site team

ISO 27001 compliant B2B communication channel

Integrated support is available 24x7 for Cloud Access (BYOS) as well as On-Demand (PAYG) deployments

Integrated support is available for many Red Hat solutions in Azure:

- Red Hat Enterprise Linux®
- Red Hat Enterprise Linux® for SAP HANA
- Red Hat Gluster Storage
- Red Hat OpenShift Container Platform
- Red Hat JBoss® Middleware portfolio, including Fuse and BRMS
- Red Hat CloudForms









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